



Centurion Corp Ltd (CENT SP/OU8.SI)

Lighter is better.

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- Growing revenue from foreign worker dormitories and student accommodations. Total revenue for 3Q23 rose by 15% YoY from S\$44.3mn to S\$51.1mn. The growth is attributable to the increase in occupancy and rental rates across its PBWAs and PBSAs. As of 3Q23, the total asset under management was S\$1.9bn with 66,607 operational beds in 34 properties in 15 cities globally.
- Maintain Outperform. We reiterate an OUTPERFORM
 rating on Centurion with a target price of \$\$ \$\$0.56 due to
 a lower discount rate based on rate cut expectations in
 2024. Centurion's performance aligns with our
 expectations, demonstrating rental rates and occupancy
 resilience against foreign exchange fluctuations. Potential
 upside catalysts include its expansion to the Middle East.

Financials & Key Operating Statistics							
YE Dec (\$\$ '000)	2021	2022	2023F	2024F	2025F		
Revenue	143,017	180,450	204,186	216,765	233,768		
PATMI	55,797	76,280	95,147	103,063	106,628		
EPS (cents)	1.92	(0.24)	1.96	2.19	2.58		
EPS growth (%)	7.5	(112.4)	_	11.6	17.8		
DPS (Sing cents)	1.7	0.6	1.2	1.8	2.1		
Div Yield (Y%)	4.3%	1.6%	3.0%	4.4%	5.2%		
Net Profit Margin (%)	26.4%	(2.8%)	27.2%	27.2%	27.2%		
Net Gearing (%)	(48.3%)	(71.8%)	(76.1%)	(81.8%)	(88.3%)		
Price P/B (x)	4.22	5.20	4.71	4.48	4.23		
ROE (%)	20.5%	-3.1%	23.4%	24.9%	27.7%		

Source: Company data, KGI Research

9M23 financials update: Improving occupancy and rental rates. 9M23 revenue rose 10% YoY from S\$134.9mn to S\$149.0mn. The respective 9M23 financial occupancy of PBWA and PBSA were 96% and 90%, up from 88% and 84% in 9M22. The higher contributions from strong occupancies and improved rental rates across all the PBWAs and PBSAs, alongside new managing contracts of five Community Recovery Facilities that came into operation helped boost Centurion's revenue last quarter. However, these positives were partially offset by the cessation of the management contract of two Onboard Centres in Singapore and weaker British Pound, Malaysian Ringgit and Australian Dollar against SGD which resulted in lower revenue reported in Singapore dollars. Despite these factors, the positives outweighed the negatives, leading to continued growth in both PBWA and PBSA segmental revenues. Higher rental rates across its properties in these four markets also contributed to the increase in revenue.

Figure 1: Geographical revenue breakdown (\$\$ '000)

			-	-		
Revenue by geographical area	3Q22	3Q23	Change	9M22	9M23	Change
Singapore	30,676	35,512	15.8%	91,694	99,268	8.3%
Malaysia	4,272	4,777	11.8%	11,264	14,685	30.4%
Australia	3,317	3,950	19.1%	7,860	10,823	37.7%
United Kingdom	5,399	6,436	19.2%	22,098	23,026	4.2%
Other countries	666	372	(44.1%)	1,942	1,168	(39.9%)
Total revenue	44,330	51,047	15.2%	134,858	148,970	10.5%

Source: Company, KGI Research

Outperform - Maintained		
Price as of 7 Dec 23 (SGD)	0.40	Performance (Absolute)
12M TP (\$)	0.56	1 Month (%) 1.3
Previous TP (\$)	0.56	3 Month (%) -3.7
Upside, incl div (%)	50.7	12 Month (%) 20.8
Trading data		Perf. vs STI Index (Red)
Mkt Cap (\$mn)	332	130 M
Issued Shares (mn)	841	J. Manny
Vol - 3M Daily avg (mn)	0.2	Mark Mark Mark Comment
Val - 3M Daily avg (\$mn)	0.1	and the same with
Free Float (%)	30.3%	80
Major Shareholders		Previous Recommendations
Centurion Properties Pte Ltd	50.6%	13-Oct-23 OP \$\$0.56
Teo Peng Kwang	7.6%	
Loh Kim Kang	5.3%	

Prudent financial structure and debt management. As of September, Centurion's balance sheet remained robust with a net gearing ratio of 42%, an interest coverage ratio of 3.4x, and an average debt maturity of 6 years. Total assets amounted to \$\$1.6bn, with total borrowings of \$\$0.7bn and cash and undrawn committed facilities amounting to \$\$226mn. With its loans usually taken in the country of operation for its various geographical locations, it forms a natural hedge against strong SGD. However, with a portion of its debt taken in pound, it faces higher interest rates as compared to the other locations. With its long average debt maturity, there is no immediate need for refinancing and with the projected fall in interest rates, Centurion is likely to refinance its loans at a lower rate in the future.

Sale and Leaseback agreement. On 4 December, Centurion announced that Kumpulan Wang Persaraan (Diperbadankan) [KWAP] will acquire two of its worker accommodation assets in Penang and Johor, namely, Westlite Bukit Minyak and Westlite Tampoi for a total of RM227mn. Centurion will lease back and continue operating the two assets for a 15-year term. This sale and lease back agreement represents the first of many steps towards Centurion's goal of becoming more asset-light, reducing its non-current asset balance by S\$13.2mn.

Delisted from Hong Kong. Effective 1st November 2023, Centurion Corporation Limited was delisted from the stock exchange of Hong Kong Limited.

Valuation & Action: We maintain our OUTPERFORM recommendation, with a target price of \$\$0.56 for Centurion, based on DCF with a terminal growth rate of 2.0% and a WACC of 5.2%. With expansion plans underway alongside improved revenue growth due to revision of rental rates upwards, as previously anticipated, we expect the trend to continue in a short run and normalise in a long run due to the upward revision of rental reversion rates.



Risks: Interest rates remain higher for longer, and profit margins continue to be under pressures due to lower-than-expected new order wins.



Geographical review and outlook

PBWAs demand and supply. Singapore's Westlite is experiencing high demand and supply dynamics for its purpose-built worker accommodations (PBWAs), reaching a 99% financial occupancy in 3Q23. Overall, revenue has increased by 16% YoY compared to 3Q22, mainly due to the increasing rental rates. Aside from expanding its PBWA portfolio with a new development at Ubi Avenue 3 and adding 888 beds to its Jalan Tukang and Tuas Avenue 2 locations, Westlite is also exploring opportunities to expand its Singapore portfolio due to a dormitory bed supply shortfall. In Malaysia, strong demand for quality PBWAs is driven by increased regulatory controls, and as Centurion's assets comply with Act 446, the company is not only planning to add 290 more beds at Westlite Tampoi but has also secured a management contract for a new 2,196-bed PBWA in Johor. In totality, Westlite Malaysia is slated to add approximately 2,720 beds by 2025 at its various locations.

Increasing demand for Global Student Accommodation. Centurion's UK student accommodation business thrives amid a persistent shortage in purpose-built student accommodation (PBSA) supply, leading to high levels of occupancy and favourable rental reversions. This is mainly driven by increasing demand from international students and a growing domestic higher education-age population. With Centurion enhancing its UK portfolio through completed AEIs, reducing beds and implementing IoT devices for utility management and sustainability at selected locations, it would be able to justify these higher prices.

In Australia, Centurion's student accommodation portfolio also demonstrates robust performance, with a rise in average occupancy from 85% in 3Q22 to 89% in 3Q23. This is attributed primarily to the record number of student arrivals in 2023. Occupancies and rental revisions are expected to remain favourable, supported by continuous student population growth and accommodation shortages in key Australian cities. So far, Centurion has begun optimising its Australian assets through minor reconfigurations and observes encouraging pre-bookings for 2024.

In the United States, Centurion's student accommodation assets in the Centurion US Student Housing Fund (CUSSHF) maintain healthy occupancy levels. With strategic disposals such as dwell Tenn Street in Tallahassee, Florida, being undertaken in 2Q23 to bolster performance.

Moving to an asset light approach. As mentioned above, the sale and leaseback agreement taken by Centurion represents the first of multiple steps towards its goal of becoming more asset-light, reducing its non-current asset balance by S\$13.2mn. While management has stated that the net proceeds from this sale and lease back agreement would be reinvested into further business expansion, the company is expected to eventually aspire to reach a point where it does not own assets and will instead be a manager of its current assets.

4Q23 outlook. Overall, we remain positive about Centurion's outlook. Centurion will benefit from higher demand for PBWA, a declining interest rate environment and a strategic defensive focus by moving towards a more asset light model.

Valuation. We maintain our **OUTPERFORM** recommendation. With a target price of S\$0.56, based on its higher-than-expected 3Q23 performance. Our target price was derived from DCF with a terminal growth rate of 2.0% and a WACC of 5.2%.



Figure 2: DCF Model

S\$ '000 (YE Dec)	2023F	2024F	2025F	2026F	2027F
Valuation					
Unlevered Free Cash Flow	Y1	Y2	Y3	Y4	Y5
EBIT	136,740	142,107	144,483	168,288	184,273
Tax Rate	17%	17%	17%	17%	17%
EBIT * (1-t)	113,494	117,949	119,921	139,679	152,947
Add: Depreciation & Amortisation	2,969	2,264	1,686	1,186	884
Less: Increase in working capital	8,288	3,828	3,825	9,596	11,221
Less: Capex	(3,967)	(4,215)	(4,548)	(5,118)	(5,766)
Unlevered Free Cash Flow (Free cashflow to debt and equity holders)	120,784	119,826	120,884	145,342	159,285
Terminal Value					5,015,475
Discounted Value	114,771	113,860	114,866	138,106	4,917,132
Total Enterprise Value	5,398,735				
FY 2022 Debt	750,055				
FY 2022 Cash	68,274				
Equity Value / Market Capitalisation	4,716,954				
Target share price	0.56				
Current Share price	0.395				
Upside/(Downside) %	42%				

Source: KGI Research



APPENDIX

Listed below is the updated list of properties in Centurion's Portfolio.

4 Westlite Senail 100% 3,020 3,020 3,020 Freehold 19,071		Liste	u belov	w is the upc	iateu iist oi	properties	in Centurion's Portiono.	
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Remote Suit Worker Accommodation (990) Suit Worker Accommodation (99	Location	Facility				capacity as at	Land tenure	Area
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Appen		Purpose-Built Workers Accommodation (PBWA)						
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A Westlite Tok Guan		P -				-		
Simple		h						
Company Comp		h						
Bound Bound Demminsters (QBD)	Singanore	5 Westlite Woodlands	100%	4,100	4,100	4,100	30 yrs (wef 2013)	9,542
File	Singapore	Quick Build Dormitories (QBD)						
		6 Westlite Jalan Tukang	100%	3,420	4,104	4,104	3 yrs (wef 2021, option to renew for 1 yr)	52,546
Second		7 Westlite Kranji Way	100%	1,300	1,300	1,300	3 yrs (wef 2020, option to renew for 1 yr)	25,497
9 Westlite Turns both Boulevard 100% 528 628 628 3yrs (wef 2021, option to renew for Lyr) 10,000 Total improper 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 100 1		8 Westlite Tuas Avenue 2	100%	1.020	1.224	1.224	3 yrs (wef 2020, option to renew for 1 yr)	22.390
Total in Singapore 33,898 34,786 37,786		9 Westlite Tuas South Boulevard						
Disport								
				33,030	34,700	34,700		
A		<u> </u>	4000/	2 400	2 400	2 400	00 / (2012)	144244
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Selvestitic Terbrau 1,00% 1,786 1,786 1,786 6,0yrs (wef 2020) 5,718 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,689 7,		4 Westlite Senai II	100%	3,020	3,020	3,020	Freehold	19,071
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Second S			100%	_	_	2,190	10 yrs (wer 4Q25, option to reflew for 5yrs)	7,009
Selangor 100% 6,044 6,046 21 yrs (wef 2020, option to renew for 9 yrs) 40,030 70 tal in Malaysia 26,313 26,603 29,569			1000/	2.004	2.224	2.224		46.000
Second S			100%	3,321	3,321	3,321	Freehold	16,398
Total number of beds for Worker Accomodation 10,00% 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1 15,1				1				т
Student National Property		9 Westlite - PKNS Petaling Jaya	100%	6,044	6,044	6,044	21 yrs (wef 2020, option to renew for 9 yrs)	14,030
Student Accomodation		Total in Malaysia		26,313	26,603	29,569		
Bristol 1 Dwell Hotwells House	Total num	ber of beds for Worker Accomodation		60,211	61,389	64,355		
Bristol 1 Dwell Hotwells House				Student Acco	modation			
1		Drietal		Student Acco	modation			
Uverpool 2 Dwell Cathedral Campus 100% 383 383 383 250 yrs (wef 2007) 16,400 Manchester			4000/		455	455	405 (50000)	
2 Dwell Cathedral Campus 100% 383 383 383 250 yrs (wef 2007) 16,400			100%	15/	15/	157	125 yrs (wet 2009)	2,400
Marchester 3 Dwell MSV 100% 1,003 1,003 1,003 Freehold 4,500 4,500 4 Dwell MSV South 100% 362 362 362 Freehold 6,300 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000				1		1		
3 Dwell MSV		2 Dwell Cathedral Campus	100%	383	383	383	250 yrs (wef 2007)	16,400
Dwell MSV South		Manchester						
District States Street		3 Dwell MSV	100%	1,003	1,003	1,003	Freehold	4,500
South Sout		4 Dwell MSV South	100%	362	362	362	Freehold	6,300
South Sout	United	5 Dwell Princess Street	100%	126	126	126	Freehold	500
Tourish Tour				ł				
Newcastle 8 Dwell Garth Heads 100% 181 181 181 125 yrs (wef 1995) 2,000	iguo							
South Sout			10070	140	140	140	125 yrs (Wei 2008)	3,700
Nottingham 9 Dwell Archer House 100% 177 177 177 177 Freehold 1,133 10 Dwell Castle Gate Haus 14.3% 133 133 133 133 Freehold 1,230 Total in United Kingdom 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,007 2,807 2,007 2,807 2,007 2,007 2,007 2,007 2,007 2,007 2,007 2,							, ,	
9 Dwell Archer House 100% 177 177 177 Freehold 1,133 10 Dwell Castle Gate Haus 14.3% 133 133 133 133 Freehold 1,230 Total in United Kingdom 2,807 2,807 2,807 2,807		•	100%	181	181	181	125 yrs (wef 1995)	2,000
10								
Total in United Kingdom 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,807 2,			100%	177	177	177	Freehold	1,133
Adelaide		10 Dwell Castle Gate Haus	14.3%	133	133	133	Freehold	1,230
Adelaide				2,807	2,807	2,807		
1 Dwell East End Adelaide 100% 304 300 300 Freehold 598					,	,		
Australia Melbourne 2 Dwell Village Melbourne City 100% 616 611 611 Freehold 6,200 Total in Australia 920 911 911 South Korea Dwell Dongdaemun 55% 208 - - Freehold 968		-	100%	304	300	300	Freehold	592
2 Dwell Village Melbourne City 100% 616 611 611 Freehold 6,200 Total in Australia 920 911 911 South Kore Dwell Dongdaemun 55% 208 - - Freehold 968 Korea Dwell Logan Square 28.7% 642 642 642 Freehold 45,891	Australia	<u> </u>	100/0	304	300	300	Trection	338
Total in Australia 920 911 911	Australia		4000/	545	644	C4.4	F I I. I	6 200
South Korea 1 Dwell Dongdaemun 55% 208 - - Freehold 968			100%				Freehold	6,200
Korea Owned by subsidiary and sold at 21.4 Billion won Alabama 1 Dwell Logan Square 28.7% 642 642 642 Freehold 45,891 Connecticut 2 Dwell College & Crown 28.7% 206 206 206 Freehold 4,484 States Florida Florida Freehold 76,769 a Dwell Tenn Street^ 28.7% 624 - - Freehold 76,769 b Texas Texas Tevel Italian View 28.7% 216 216 216 Freehold 23,755 Fund Wisconsin Solution 5 Dwell the Statesider 28.7% 226 226 226 Freehold 809 6 Dwell the Towers on State 28.7% 231 231 231 Freehold 1,983 Total in United States 2,145 1,521 1,521 1,521 1 Total Student Accomodation 6,080 5,239 5,239 5,239 5,239 5,239	_				911	911		
Alabama 1 Dwell Logan Square 28.7% 642 642 642 Freehold 45,891	South	1 Dwell Dongdaemun	55%	208	_	_	Freehold	968
1 Dwell Logan Square 28.7% 642 642 642 Freehold 45,891	Korea		Own	ed by subsidiary	and sold at 21.	4 Billion won		
Connecticut		Alabama						
Connecticut		1 Dwell Logan Square	28.7%	642	642	642	Freehold	45,891
United States 2 Dwell College & Crown 28.7% 206 206 206 Freehold 4,848 *28.7% 3 Dwell Tenn Street^ 28.7% 624 − − Freehold 76,769 owned through 4 Dwell Stadium View 28.7% 216 216 216 Freehold 23,755 Fund Wisconsin 5 Dwell the Statesider 28.7% 226 226 226 Freehold 809 6 Dwell the Towers on State 28.7% 231 231 231 Freehold 1,983 Total in United States 2,145 1,521 1,521 1,521 Total Student Accomodation 6,080 5,239 5,239 5,239		<u> </u>	270					
States Florida *28.7% 3 Dwell Tenn Street^ 28.7% 624 - - Freehold 76,769 owned through 4 Dwell Stadium View 28.7% 216 216 216 Freehold 23,755 Fund Wisconsin 5 Dwell the Statesider 28.7% 226 226 226 Freehold 809 6 Dwell the Towers on State 28.7% 231 231 231 Freehold 1,983 Total in United States 2,145 1,521 1,521 1,521 1,521 Total Student Accomodation 6,080 5,239 5,239 5,239 5,239	United		28 7%	206	206	206	Freehold	4 121
*28.7% owned through Fund		•	20.7%		200	200	Heeliolu	+,404
Texas through Fund 4 Dwell Stadium View 28.7% 216 216 216 Freehold 23,755 Fund Wisconsin 5 Dwell the Statesider 28.7% 226 226 226 Freehold 809 6 Dwell the Towers on State 28.7% 231 231 231 Freehold 1,983 Total in United States 2,145 1,521 1,521 1,521 1,521 Total Student Accomodation 6,080 5,239 5,239 5,239 5,239	1		20.70				Freebold	70.700
through Fund 4 Dwell Stadium View 28.7% 216 216 216 Freehold 23,755 Fund Wisconsin 5 Dwell the Statesider 28.7% 226 226 226 Freehold 809 6 Dwell the Towers on State 28.7% 231 231 231 Freehold 1,983 Total in United States 2,145 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521 1,521		· ·	28.7%	624	_	-	Freehold	76,769
Fund Wisconsin 28.7% 226 226 226 Freehold 809 6 Dwell the Towers on State 28.7% 231 231 231 Freehold 1,983 Total in United States 2,145 1,521 1,521 1,521 1,521 Total Student Accomodation 6,080 5,239 5,239 5,239 5,239				1		1		т
5 Dwell the Statesider 28.7% 226 226 226 Freehold 809 6 Dwell the Towers on State 28.7% 231 231 231 Freehold 1,983 Total in United States 2,145 1,521 1,521 Total Student Accomodation 6,080 5,239 5,239	through		28.7%	216	216	216	Freehold	23,755
6 Dwell the Towers on State 28.7% 231 231 231 Freehold 1,983 Total in United States 2,145 1,521 1,521 1,521 1,521 1,521 Total Student Accomodation 6,080 5,239 5,239 5,239 5,239	Fund	Wisconsin						
6 Dwell the Towers on State 28.7% 231 231 231 Freehold 1,983 Total in United States 2,145 1,521 1,521 1,521 1,521 1,521 Total Student Accomodation 6,080 5,239 5,239 5,239 5,239		5 Dwell the Statesider	28.7%	226	226	226	Freehold	809
Total in United States 2,145 1,521 1,521 Total Student Accomodation 6,080 5,239 5,239		 						
Total Student Accomodation 6,080 5,239 5,239		•						_,555
	Total Stud							
10tal dosets 00,231 00,028 03,594				-		-		
	iotal asse	ıs		66,291	66,628	69,594		

Notes:

- $\ ^{*}\$ Properties sold under sale and lease back agreement
- ^ Disposed of single asset in 2Q23



Financial Summary

FYE 31 December					
INCOME STATEMENT (SGD' 000)	2021	2022	2023F	2024F	2025F
Revenues	143,017.0	180,450.0	204,185.7	216,764.7	233,768.1
Cost of sales	(48,701.0)	(56,895.0)	(61,255.7)	(65,029.4)	(70,130.4)
Gross profit	94,316.0	123,555.0	142,930.0	151,735.3	163,637.7
Other operating income	4,715.0	2,652.0	3,790.4	4,817.1	5,630.3
Other (losses)/gains - net	1,383.0	(1,017.0)	-	-	_
Net fair value gain/(loss) on investment properties	(3,076.0)	18,982.0	17,488.8	14,234.8	4,105.7
Distribution expenses	(1,158.0)	(1,594.0)	(1,936.4)	(2,054.1)	(2,145.7)
Administrative expenses	(20,629.0)	(27,891.0)	(33,321.5)	(34,863.2)	(36,836.7)
Profit from operation	75,551.0	114,687.0	128,951.3	133,869.9	134,391.3
Share of profit of associated companies and joint ve	15,077.0	8,919.0	7,788.5	8,237.6	10,092.1
Finance income	_	_	1,218.1	1,294.3	1,396.7
Finance expenses	(22,734.0)	(28,341.0)	(23,323.5)	(19,230.1)	(17,412.3)
Net finance (expense)/income	(7,657.0)	(19,422.0)	(14,316.9)	(9,698.1)	(5,923.5)
Profit before income tax	67,894.0	95,265.0	114,634.4	124,171.8	128,467.8
Income tax expense	(12,097.0)	(18,985.0)	(19,487.8)	(21,109.2)	(21,839.5)
Profit	55,797.0	76,280.0	95,146.5	103,062.6	106,628.3
BALANCE SHEET (SCD' 000)	2021	2022	2023F	2024F	2025F
BALANCE SHEET (SGD' 000)					
Cash and cash equivalents	67,493.0	68,274.0	127,314.8	168,394.9	210,376.2
Other current assets	29,137.0	23,483.0	31,691.9	33,164.1	35,199.7
Total current assets	96,630.0	91,757.0	159,006.7	201,559.0	245,575.9
Property, plant and equipment	8,735.0	7,476.0	60,174.1	62,125.1	64,987.2
Intangible assets	1 477 240 0	1 449 522 0	1 205 024 2	1 201 007 0	1 200 755 2
Other non-current assets	1,477,349.0	1,448,522.0	1,385,821.3	1,391,067.9	1,396,755.3
Total non-current assets	1,486,084.0	1,455,998.0	1,445,995.4	1,453,193.1	1,461,742.5
Total assets	1,582,714.0	1,547,755.0	1,605,002.1	1,654,752.1	1,707,318.4
Trade and other payables	46,182.0	55,105.0	64,061.7	68,008.2	73,342.9
Loans and contract liabilities	80,016.0	49,417.2	50,445.8	46,473.7	45,845.2
Other current liabilities	10,646.0	61,076.8	34,372.4	40,806.8	38,109.1
Total current liabilities	136,844.0	165,599.0	148,879.9	155,288.8	157,297.2
Lease liabilities	87,222.0	69,213.0	106,013.0	106,013.0	106,013.0
Other non-current liabilities	681,329.0	604,455.0	555,037.8	504,592.0	458,118.3
Total non-current liabilities	768,551.0	673,668.0	661,050.8	610,605.0	564,131.3
Total liabilities	905,395.0	839,267.0	809,930.7	765,893.8	721,428.4
Unitholders' funds and reserves	677,319.0	708,488.0	795,071.3	888,858.3	985,890.0
Total liabilities and equity	1,582,714.0	1,547,755.0	1,605,002.1	1,654,752.1	1,707,318.4
CASH FLOW STATEMENT (SGD' 000)	2021	2022	2023F	2024F	2025F
Profit before tax	55,797.0	76,280.0	95,146.5	103,062.6	106,628.3
Adjustments	23,712.0	21,915.0	39,745.5	36,142.6	33,973.9
Operating cash flows before WC changes	79,509.0	98,195.0	134,892.0	139,205.2	140,602.1
Change in working capital	2,673.0	13,173.0	8,287.9	3,827.6	3,825.2
Income tax paid	(7,833.0)	(7,186.0)	(19,487.8)	(21,109.2)	(21,839.5)
Cash flows from operations	74,349.0	104,182.0	123,692.1	121,923.6	122,587.8
Capital expenditure	(4,093.0)	(1,319.0)	(3,966.7)	(4,215.0)	(4,548.5)
Interest received	475.0	779.0	1,218.1	1,294.3	1,396.7
Others	(16,375.0)	(1,173.0)	64,900.0	_	_
Cash flows from investing	(19,993.0)	(1,713.0)	62,151.4	(2,920.7)	(3,151.8)
Repayment of borrowings	(71,269.0)	(103,953.0)	(80,016.0)	(49,417.2)	(50,445.8)
Dividends paid	(71,203.0)	(8,422.0)	(8,563.2)	(9,275.6)	(9,596.5)
Interest paid	(19,410.0)	(24,796.0)	(23,323.5)	(19,230.1)	(17,412.3)
Other financing cashflow	18,841.0	36,975.0	(14,900.0)	(13,230.1)	(17,412.5)
Cash flows from financing	(71,838.0)	(100,196.0)	(126,802.7)	(77,922.9)	(77,454.7)
FX Effects, Others	(77.0)	(2,026.0)	_	_	- (, . ,
Net increase/(decrease) in cash	(17,482.0)	2,273.0	59,040.8	41,080.1	41,981.3
Beginning Cash	83,868.0	66,309.0	68,274.0	127,314.8	168,394.9
Ending cash	66,309.0	66,556.0	127,314.8	168,394.9	210,376.2
- g					
KEY RATIOS	2021	2022	2023F	2024F	2025F
DPS (SGD cents)	0.50	0.50	0.79	1.23	1.27
Dividend yield (%)	1.3	1.3	2.0	3.1	3.2
NAV per share (SGD cents)	0.1	0.1	0.1	0.1	0.1
	490.3	468.8	417.7	373.6	336.9
Price/NAV (x)					
Profitability					
Profitability EBITDA Margin (%)	8.5	10.5	9.5	9.7	9.3
Profitability	8.5 39.0	10.5 42.3	9.5 46.6	9.7 47.5	9.3 45.6
Profitability EBITDA Margin (%)					
Profitability EBITDA Margin (%) Net Margin (%)	39.0	42.3	46.6	47.5	45.6
Profitability EBITDA Margin (%) Net Margin (%) ROE (ex. Property FV gain) (%) ROA (ex. Property FV gain) (%)	39.0 8.2	42.3 10.8	46.6 12.0	47.5 11.6	45.6 10.8
Profitability EBITDA Margin (%) Net Margin (%) ROE (ex. Property FV gain) (%) ROA (ex. Property FV gain) (%) Financial Structure	39.0 8.2 3.5	42.3 10.8 4.9	46.6 12.0 5.9	47.5 11.6 6.2	45.6 10.8 6.2
Profitability EBITDA Margin (%) Net Margin (%) ROE (ex. Property FV gain) (%) ROA (ex. Property FV gain) (%)	39.0 8.2	42.3 10.8	46.6 12.0	47.5 11.6	45.6 10.8

transaction and in certain other circumstances.



KGI's Ratings

Rating

Outperform (OP)

We take a positive view on the stock. The stock is expected to outperform the expected total return of the KGI coverage universe in the related market over a 12-month investment horizon.

Neutral (N)

We take a neutral view on the stock. The stock is expected to perform in line with the expected total return of the KGI coverage universe in the related market over a 12-month investment horizon.

Underperform (U)

We take a negative view on the stock. The stock is expected to underperform the expected total return of the KGI coverage universe in the related market over a 12-month investment horizon

Not Rated (NR)

The stock is not rated by KGI Securities.

Restricted (R)

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