

Lunch Presentation with EC World

Date: 11 April 2019, Thursday

Time: 12pm to 1pm

Venue: KGI Office 13AB

Company Background:

ECWorld REIT is a logistics and e-commerce REIT with a geographical focus in the People's Republic of China (PRC), EC World has seven properties under its portfolio: six are in Hangzhou, while another – acquired on Apr 2018 – is located in Wuhan. The assets have a total NLA of 0.75m sqm, with the remaining land-lease tenures ranging between 35 and 47 years. Overall, these assets can be categorised under three main logistics segments: i. Port; ii. E-commerce; iii. Specialised. The port logistics segment is the biggest contributor to gross rental income, accounting for 47% of the total as at 9M18. It also accounts for 33% of the REIT's NLA portfolio. Ecommerce logistics is the second-biggest contributor, making up 38% of the portfolio's gross rental income with 32% NLA. The specialised logistics segment – which makes up the most NLA in EC World's portfolio (35%) – accounted for only 15% of gross rental income.

Proxy to China's e-commerce and logistics growth. With booming ecommerce growth (last three years: 30-40% pa) and limited good quality logistics assets in China, the REIT's assets are well-positioned in future growth segments. As its properties largely cater for domestic consumption, investors can expect minimal impact from the US-China trade war and could potentially benefit from the Government's push to boost domestic growth.

Outlook and Q&A with CEO. We have invited ECWorld's CEO/Executive Director, Mr Goh Toh Sim to give the outlook and strategy of the group. It will be a small group meeting to facilitate more Q&A time with management.

Gallery: