

Presentation with Singapore Medical Group

Date: 30 September 2020, Wednesday

Time: 2pm to 3pm

Venue: Zoom Video Meeting

Company Background:

In Singapore, SMG has solidified its presence as a leading healthcare provider, with four main pillars, namely Aesthetics, Diagnostic Imaging & Screening, Oncology and Women’s and Children’s Health. While its focus remains on the women’s and children healthcare vertical, it has also successfully diversified its revenue streams into segments such as Dental, Diagnostics, and Ophthalmology.

SMG has been aggressive and will continue to be aggressive in expanding its footprint across Asia-Pacific through various joint ventures (JV) and associates. In partnership with its largest shareholder and partner CHA Healthcare Singapore Pte Ltd (an international subsidiary of leading Korean healthcare group CHA Health Systems), we believe that the duo will catalyse SMG’s growth to become a part of the largest fertility and women’s health platform in the Asia Pacific region.

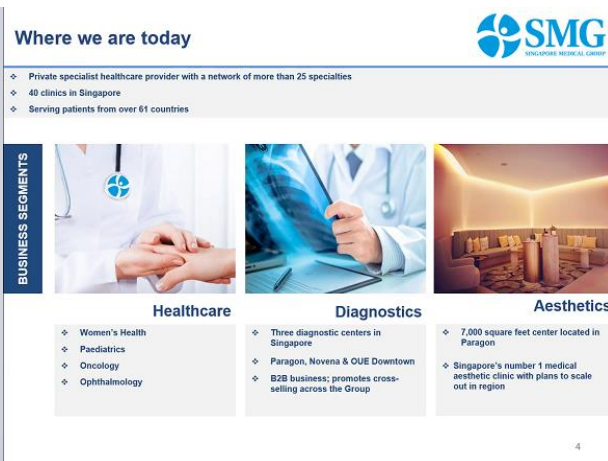
Gallery:



SMG
SINGAPORE MEDICAL GROUP

SPECIALIST & PRIMARY HEALTHCARE PROVIDER

Investor Presentation
September 2020




Where we are today

- Private specialist healthcare provider with a network of more than 25 specialities
- 40 clinics in Singapore
- Serving patients from over 61 countries

BUSINESS SEGMENTS

Healthcare	Diagnostics	Aesthetics
<ul style="list-style-type: none"> Women’s Health Paediatrics Oncology Ophthalmology 	<ul style="list-style-type: none"> Three diagnostic centers in Singapore Paragon, Novena & OUE Downtown B2B business; promotes cross-selling across the Group 	<ul style="list-style-type: none"> 7,000 square feet center located in Paragon Singapore’s number 1 medical aesthetic clinic with plans to scale out in region

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Where We Are in the Region Today

- Established Network that spans the entire pacific rim region – North Asia, SEA, The US and Australia
- Partnership with CHA through a \$315 million share placement in 2017; increased its stake to 24.13% through \$550 million investment in 2019
- Strategic partnerships and investments to reap cross-border synergies; tapping on the expertise of both CHA and CFC will help to accelerate our growth whereby we have identified Vietnam as the natural target for progression in the region

Vietnam

- Executing growth initiatives at the Group’s two 15,000 sqft clinics in HCM
- Paediatric team of six to spearhead growth initiatives at our clinic in CarePlus Vietnam
- Strategic location of CarePlus Vietnam – less than 1.0km away from an industrial park and just 2.0km away from the CBD of Ho Chi Minh, Vietnam

Indonesia

- Ji eye centre with PT Ciputra SMG since 2014, recently opened a second eye centre in Surabaya
- One of the largest and most diversified property developers in Indonesia
- Profitable

Australia

- Investment in Australia’s fourth largest IVF clinic group, with seven IVF centres and nearly 50 doctors in major cities nationwide
- SMG’s 20% investment into the Consortium to drive expansion of SMG’s Pacific region footprint and generate significant synergies with its existing specialist practices

Exporting Singapore’s best healthcare practices and technology out into the region



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Investor & Media Relations
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